



## Wisconsin Department of Agriculture, Trade and Consumer Protection Commercial Animal Feed Tonnage Reported for 2015-2019

In 2017, the Wisconsin Legislature passed revisions to Wis. Stat. § 94.72 – Commercial feed. This included the following changes:

- Changed minimum inspection fees from \$0.25/ton, to \$50.00 for 0-200 tons or \$0.25/ton for 201 or more tons, whichever is greater.
- Removed exempt buyer status licenses.
- Removed all credits (prepaid purchases, exempt buyer sales/purchases, and out of state distributions).
- Removed the requirement for invoices to display whether inspection fees are or are not paid.
- Required licensees only report the tons of feed and feed ingredients that they are the first to distribute in or into Wisconsin.

The changes took effect January 1, 2018. Changes were effective for tons reported in the 2018 calendar year tonnage report (filed after January 1, 2019).

As part of the changes, the Wisconsin Department of Agriculture, Trade and Consumer Protection (DATCP) conducted a tonnage reporting compliance assistance project. A summary report of the project starts after the tonnage statistics ending on page 4.

Table 1. *For Reference - Wisconsin Animal and Feed Statistics*

Data from: [https://www.nass.usda.gov/Statistics by State/Wisconsin/Publications/Annual Statistical Bulletin/index.php](https://www.nass.usda.gov/Statistics_by_State/Wisconsin/Publications/Annual_Statistical_Bulletin/index.php)

|  | 2014                | 2015                | 2016                | 2017                | 2018                |
|--|---------------------|---------------------|---------------------|---------------------|---------------------|
| Total milk production feed cost (purch., graze, grown) | \$17.72/cwt         | \$13.58/cwt         | \$12.15/cwt         | \$7.91/cwt          | \$8.53/cwt          |
| <b>Total Farm Expenditures on Feed</b>                 | <b>\$ 2,350,000</b> | <b>\$ 1,880,000</b> | <b>\$ 1,950,000</b> | <b>\$ 1,930,000</b> | <b>\$ 1,790,000</b> |
| Farms in WI (count)                                    | 69,000              | 68,900              | 68,700              | 64,800              | 64,793              |
| <i>Livestock and Poultry Populations</i>               |                     |                     |                     |                     |                     |
| Cattle and calves                                      | 3,500,000           | 3,500,000           | 3,550,000           | 3,500,000           | 3,450,000           |
| Milk Cow   | 1,275,000           | 1,280,000           | 1,280,000           | 1,275,000           | 1,270,000           |
| Beef Cows  | 275,000             | 270,000             | 290,000             | 285,000             | 290,000             |
| Hogs and Pigs  | 300,000             | 320,000             | 325,000             | 305,000             | 325,000             |
| Sheep  | 77,000              | 76,000              | 76,000              | 75,000              | 75,000              |
| Milk Goats   | 44,000              | 44,000              | 44,000              | 47,000              | 72,000              |
| Chicken  | 7,070,000           | 6,366,000           | 6,602,000           | 8,514,000           | 8,818,000           |
| Broilers   | 53,400,000          | 53,900,000          | 54,100,000          | 53,800,000          | 55,800,000          |
| Layers   | 5,105,000           | 4,918,000           | 5,616,000           | 6,080,000           | 7,271,000           |
| Horses   |                     |                     |                     |                     | 74,879              |
| <i>Production Year</i>                                 |                     |                     |                     |                     |                     |
| Milk production, total (lbs.)                          | 27,795,000          | 29,030,000          | 30,123,000          | 30,320,000          | 30,579,000          |
| Milk production, per cow (lbs.)                        | 21,869              | 22,697              | 23,552              | 23,725              | 24,002              |
| Eggs (count)   | 1,449,000,000       | 1,405,000,000       | 1,619,000,000       | 1,759,400,000       | 2,078,000           |

Table 2. **Basic Statistics of 2015 to 2019 Tonnage Reports**

|  | 2015    | 2016    | 2017    | 2018    | 2019    |
|--|---------|---------|---------|---------|---------|
| Minimum Tons Reported                          | -       | -       | -       | -       | -       |
| Maximum Tons Reported                          | 556,946 | 583,602 | 602,222 | 704,384 | 564,563 |
| Median Tons Reported                           | 1       | 1       | 1       | 26      | 23      |
| Average Tons Reported                          | 2,838   | 3,367   | 4,108   | 4,565   | 4,734   |
| Quantity of Firms Reporting 0 to 200 Tons      | 1,405   | 1,401   | 1,398   | 843     | 808     |
| Quantity of Firms Reporting 201 to 10,000 Tons | 319     | 317     | 314     | 341     | 330     |
| Quantity of Firms Reporting Over 10,000 Tons   | 92      | 98      | 101     | 93      | 86      |
| Quantity of Licensees                          | 1,449   | 1,478   | 1,517   | 1,573   | 1,474   |

Table 3. **Total Tonnage Over the Last 5 Years**

|                                    | 2015      | 2016      | 2017      | 2018      | 2019      |
|------------------------------------|-----------|-----------|-----------|-----------|-----------|
| No Reported Category               | 29,420    | 464,252   | 304,399   |           |           |
| Distributed                        | 7,547,495 | 7,792,228 | 8,790,842 | 5,846,508 | 5,814,415 |
| Exempt Buyer Credit                | 542,181   | 105,773   | 274,676   |           |           |
| Out of State Distribution Credit   | 283,902   | 198,447   |           |           |           |
| Prepaid Tonnage Credit             | 1,562,956 | 1,369,704 | 1,051,446 |           |           |
| Grand Total Reported (Net Credits) | 5,158,455 | 6,118,304 | 7,464,721 | 5,846,508 | 5,814,415 |

Figure 1. Total Tonnage Reported Over the Last 5 Years ('15-'19)

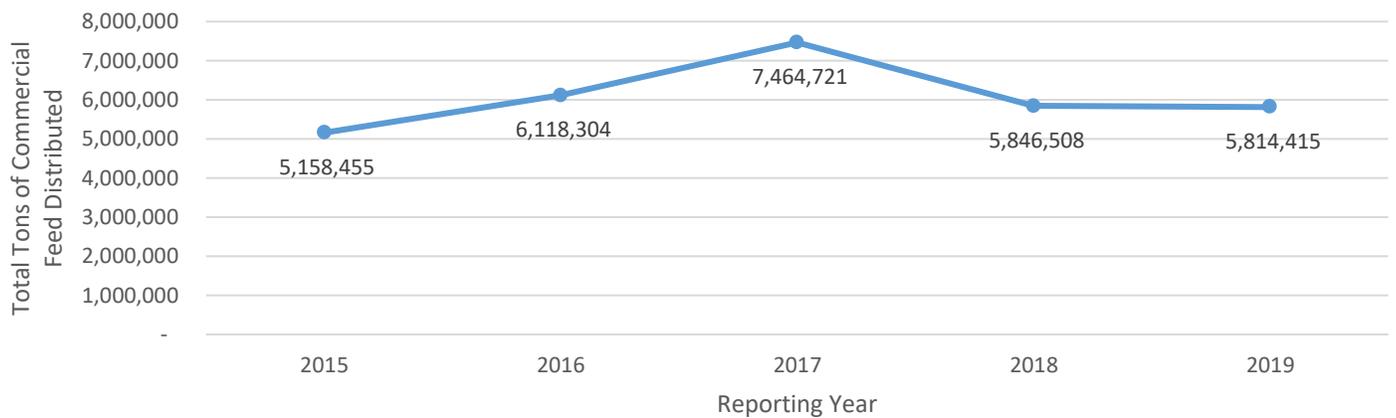


Table 4. **Total Feed Tonnage by Category for the Last 5 Years**

| Cat # | Category Name                      | 2015 Net Tons* | 2016 Net Tons* | 2017 Net Tons* | 2018 Net Tons | 2019 Net Tons |
|-------|------------------------------------|----------------|----------------|----------------|---------------|---------------|
| 11    | Broiler Feeds Complete             | -              | -              | -              | 13,112        | 15,995        |
| 12    | Broiler Feeds Supplement           | -              | -              | -              | 719           | 697           |
| 13    | Turkey Feeds Complete              | -              | -              | -              | 122           | 388           |
| 14    | Turkey Feeds Supplement            | -              | -              | -              | 128           | 70            |
| 15    | Starter-Grower Egg Type Complete   | -              | -              | -              | 45,759        | 35,205        |
| 16    | Starter-Grower Egg Type Supplement | -              | -              | -              | 3,825         | 3,870         |
| 17    | Layer Breeder Egg Type Complete    | -              | -              | -              | 9,132         | 12,018        |
| 18    | Layer Breeder Egg Type Complete    | -              | -              | -              | 11,926        | 907           |
| 19    | Beef Feeds Complete                | -              | -              | -              | 31,334        | 28,264        |
| 20    | Beef Feeds Supplement              | -              | -              | -              | 29,725        | 18,882        |
| 21    | Dairy Feeds Complete               | -              | -              | -              | 164,549       | 92,079        |
| 22    | Dairy Feeds Supplement             | -              | -              | -              | 221,523       | 257,429       |
| 23    | Swine Feeds Complete               | -              | -              | -              | 9,099         | 3,085         |
| 24    | Swine Feeds Supplement             | -              | -              | -              | 14,899        | 17,498        |
| 25    | Sheep Feeds Complete               | -              | -              | -              | 5,409         | 1,627         |
| 26    | Sheep Feeds Supplement             | -              | -              | -              | 3,561         | 2,869         |
| 29    | Horse Feeds                        | -              | -              | -              | 25,116        | 15,549        |
| 30    | Small Animal and Pet Food          | 263,128        | 217,382        | 296,998        | 256,153       | 224,685       |
| 55    | Poultry Concentrate                | -              | -              | -              | 179           | 15            |
| 56    | Poultry Concentrate (Medicated)    | -              | -              | -              | -             | -             |
| 57    | Swine Concentrate                  | -              | -              | -              | 2,523         | 15            |
| 58    | Cattle Concentrate                 | -              | -              | -              | 2,191         | 46,686        |
| 68    | Veal Feeds/Calf Feeds              | -              | -              | -              | 22,117        | 28,562        |
| 69    | Milk Replacers                     | -              | -              | -              | 15,983        | 14,228        |

\* Categories 0 through 29 were not available for licensees to use for reporting for 2015 through 2017.

## Total Feed Ingredient Tonnage by Category for the Last 5 Years

| Cat # | Category Name           | 2015 Net Tons* | 2016 Net Tons* | 2017 Net Tons* | 2018 Net Tons | 2019 Net Tons |
|-------|-------------------------|----------------|----------------|----------------|---------------|---------------|
| 0     | No Category Reported    | -              | -              | -              | 6             | -             |
| 31    | Pre-mixes               | 240,352        | 215,561        | 203,376        | 35,505        | 19,450        |
| 27    | Mineral Feeds           | -              | -              | -              | 65,529        | 52,353        |
| 28    | Vitamin Feeds           | -              | -              | -              | 2,272         | 3,671         |
| 32    | Miscellaneous           | -              | -              | -              | 853,629       | 518,459       |
| 34    | Alfalfa Products        | 16,793         | 21,353         | 17,579         | 16,773        | 16,720        |
| 35    | Animal Products         | 318,325        | 475,980        | 421,849        | 131,416       | 145,978       |
| 36    | Barley Products         | 47,699         | 48,031         | 49,387         | 47,232        | 44,253        |
| 37    | Brewery Products        | 144,457        | 145,495        | 68,297         | 160,371       | 46,918        |
| 38    | Citrus Products         | 2,241          | 2,147          | 1,524          | 2,917         | 45            |
| 39    | Corn Products           | 565,932        | 604,134        | 839,045        | 522,668       | 758,470       |
| 40    | Cottonseed Products     | 103,427        | 80,003         | 77,472         | 50,282        | 74,224        |
| 41    | Distillers Products     | 1,501,669      | 1,368,681      | 1,930,809      | 690,668       | 942,752       |
| 42    | Fat & Oil Products      | 167,079        | 169,617        | 191,866        | 139,867       | 213,805       |
| 43    | Grain Sorghum Products  | 626            | 18             | 2              | 2             | 8             |
| 44    | Linseed & Flax Products | 167,429        | 140,762        | 147,678        | 40,428        | 57,777        |
| 45    | Marine Products         | 5,276          | 90,519         | 7,931          | 7,503         | 4,177         |
| 46    | Milk Products           | 110,937        | 96,161         | 86,851         | 49,908        | 67,281        |
| 47    | Mineral Products        | 862,267        | 823,122        | 885,790        | 485,148       | 537,244       |
| 48    | Molasses Products       | 209,353        | 205,938        | 200,874        | 101,125       | 83,770        |
| 49    | Oat Products            | 42,977         | 42,041         | 42,203         | 26,756        | 29,684        |
| 50    | Rye Products            | 126            | 77             | 167            | 276           | 20            |
| 51    | Soybean Products        | 1,380,634      | 1,665,002      | 1,726,803      | 1,386,284     | 1,246,110     |
| 52    | Vitamins                | 47,208         | 13,870         | 15,245         | 10,561        | 9,930         |
| 53    | Wheat Products          | 64,457         | 90,681         | 86,734         | 73,682        | 74,666        |
| 54    | Miscellaneous Products  | 1,284,814      | 1,117,300      | 1,492,361      | 18,113        | 6,054         |
| 60    | Human Food Byproducts   | -              | -              | -              | 40,134        | 39,975        |

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